



CONFIRMED EXPONENTIAL GROWTH

Super Saver Scheme:

It targets large companies and individuals in the Mid and Higher level of management. This is basically 100% value to upgradable IT Infrastructure asset scheme. We provide you the UNIQUE scheme to stay ahead of technology and exploit maximum benefits from Information Technology and IT Infrastructure. We will ensure you are in the latest Information Technologies and IT infrastructure with provision of 100% value conversation of existing IT Infrastructure investment.

S.No	Scheme	Maintenance Cost/year	Value back or Savings adjusted on future upgrade product cost				
			12 Months	15 Months	18 Months	24 Months	36 Months
1	New	25%	100%	80%	75%	60%	50%
2	Refurbished	35%	100%	70%	65%	50%	40%

Benefits(+):

1. Enjoy the latest IT infrastructure at a cost; that is of lesser than depreciation
2. If calculate like Rent; it will be about 3% of product value per month.
3. Unconditional exit clause
4. It is best and Ideal deal of using IT Infrastructure for 3 years and getting back about 50% of value for upgrade
5. Comprehensive maintenance will ensure no additional investment

Terms and Conditions:

1. It is our intention to help our customers to stay ahead with this scheme.
2. This will be applicable only on purchase from BNS and under maintenance of BNS.
3. It is expressly understood that the Customer or entity renting the equipment shall be responsible for any loss or damage, accidental or otherwise, to the product while in their possession, and shall reimburse BNS the full value of the equipment, or the cost of repairs, in any such case.
4. It is not transferable to another person or entity. In such emergency, fresh agreement to be made between the new person or entity and BNS properly with nominal cost.



- 5. Value back will be adjusted only on future upgrade product cost; This will not be paid as cash at any circumstances.
- 6. Value back will apply only Product to product basis; cost will not be shared / grouped with many / one product

Fast moving products:

Refurbished	<ul style="list-style-type: none">1. IBM T400 , IBM X41/42 IBM X512. Dell E4300
Brand New	<ul style="list-style-type: none">3. Dell I3 & I5 II Generation4. Lenovo I3 & I5– II Generation5. HP I3 & I5 II Generation6. Dell XPS- 15 Laptop / CoreEi77. Dell Inspiron one 2320 Desktop8. Dell XPS 159. Lenovo IdeaPad Z570



Illustration of Cost and SAVINGS Calculation:

Let us assume our CEO of a very big company called “ABC Ltd”, plans to upgrade to the latest DELL I5 laptop, from his existing Dell i3 laptop; that he had from us a year before. The price of the new Dell I5 Laptop: 50,000/= and the price of the old Dell I3 laptop:40, 000/= (1 year before).

Cost to customer for Dell I3 xyz model Laptop= laptop purchase price + 25% yearly maintenance cost

$$\begin{aligned} &= 40,000 + 25\% \\ &= 40,000+10,000 \\ &= 50000/= . \end{aligned}$$

Cost to Customer for new Dell i5 xyz model Laptop

$$\begin{aligned} \text{New investment requirement} &=50000 \\ &=50,000 \end{aligned}$$

Adjusting previous100% value back to new investment that is 40,000/=

$$\begin{aligned} \text{Net new investment} &= 50,000 - 40,000 \\ &= 10,000/= \end{aligned}$$

“We now grow exponentially, always be excited with latest and secured Information Technology and IT – Infra-structure.”